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1939

NURSERY GUIDE

WEST HILL NURSERIES

FREDONIA, NEW YORK

This supplement price list, with discounts as listed below, applies to our 1938 Nursery Guide. In case you do not have a catalog, it will be forwarded to you free upon request.

**SPECIAL DISCOUNT ON
EARLY ORDERS**

(Applies to all prices in our 1938 Catalog.)

20% on Orders of \$5.00 or More if Received Before February 15th, 1939

10% on Orders of \$5.00 or More if Received Before March 15th, 1939

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	Each	10	100
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CONCORD—

	Each	10	100
One Year Medium	\$.12	\$.75	\$ 2.50
One Year No. 115	1.25	4.00
Two Year No. 120	1.50	6.00

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Hansen Improved Bush Cherries

Easy to Grow — Sure to Produce

They are easy to grow and perfectly hardy. Good to eat fresh and make delicious preserves. Bear early, heavy and annually. Are dwarf growing, bushy, need little room. Are excellent for hedges or ornamental shrubs.

Medium Two Year\$.50 each — \$3.50 for 10

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WEST HILL NURSERIES

FREDONIA, NEW YORK

.....19.....

Gentlemen:—Enclosed please find Post Office Order, Express Order, Draft, Check, Postage Stamps.

\$..... for which you will please send by Mail, Express or Freight the articles named below.

This order is given with the understanding that you guarantee everything I order true to name, and of size and quality represented. Should, however, any part prove untrue to label, you are to replace the same free, or return its purchase price. Except for such liability in respect to all nursery stock sold by you I understand that you give no warranty, express or implied, as to description, quality, growth, productiveness, or any other matter.

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IMPORTANT—On small orders for less than \$2.00, add 25c. (See other side.)

[illegible]

To Make Ordering Easier

PLEASE READ!

The catalog and supplement is our salesman. Through them we sell direct to you, the planter. This saves you the commission usually paid to agents.

SMALL ORDERS FOR LESS THAN \$2.00 — ADD

25c. Due to the fact that it costs practically as much in clerical work, materials and labor, to fill a dollar order as it does a five-dollar one, we find it unprofitable to fill orders for less than \$2.00 without a small additional charge.

TERMS. Cash with order or shipment may be sent C. O. D. when one-quarter of the amount and not less than \$2.00 is sent with order. Send check, money order, or bank draft. Money sent in the mail is at sender's risk.

QUANTITIES AND RATES. Five of one kind or ten of not over three varieties at ten rates. Fifty of not over five varieties at 100 rates. 400 of not to exceed eight varieties at 1000 rates. Strawberries, raspberries and blackberries, not over two varieties in 50, not over four in 400.

SUBSTITUTION. In case we are out of a variety or size called for, we reserve the right to substitute another similar variety of equal merit, or another size or grade of an equal value, unless the words "NO SUBSTITUTING" are written on the order, in which case we will fill the order as far as we can and return the balance of the money.

TRANSPORTATION CHARGES. We do not prepay except, where noted by mail. All express and freight shipments are forwarded charges collect.

POSTPAID. Quotations apply to orders mailed to points within the fourth zone. For points beyond, add 10% to cost of stock for additional postage.

WE GUARANTEE OUR STOCK to be true-to-name. To be of quality represented. To be free from vermin and disease. To reach you in good condition. If shipment arrives otherwise, we expect customers to notify us immediately. Claims of any kind must be made within five days after receipt of stock. At prices we sell, it is impossible for us to guarantee growth or to be responsible for stock after delivery to our customers in good condition.

We would appreciate a few names of interested friends and neighbors. Thank you!

Prices in our 1938 Catalog are in effect this season, except those shown on this supplement. If you do not have a catalog we will gladly send one free on request.

Order early and save the special 20% discount.